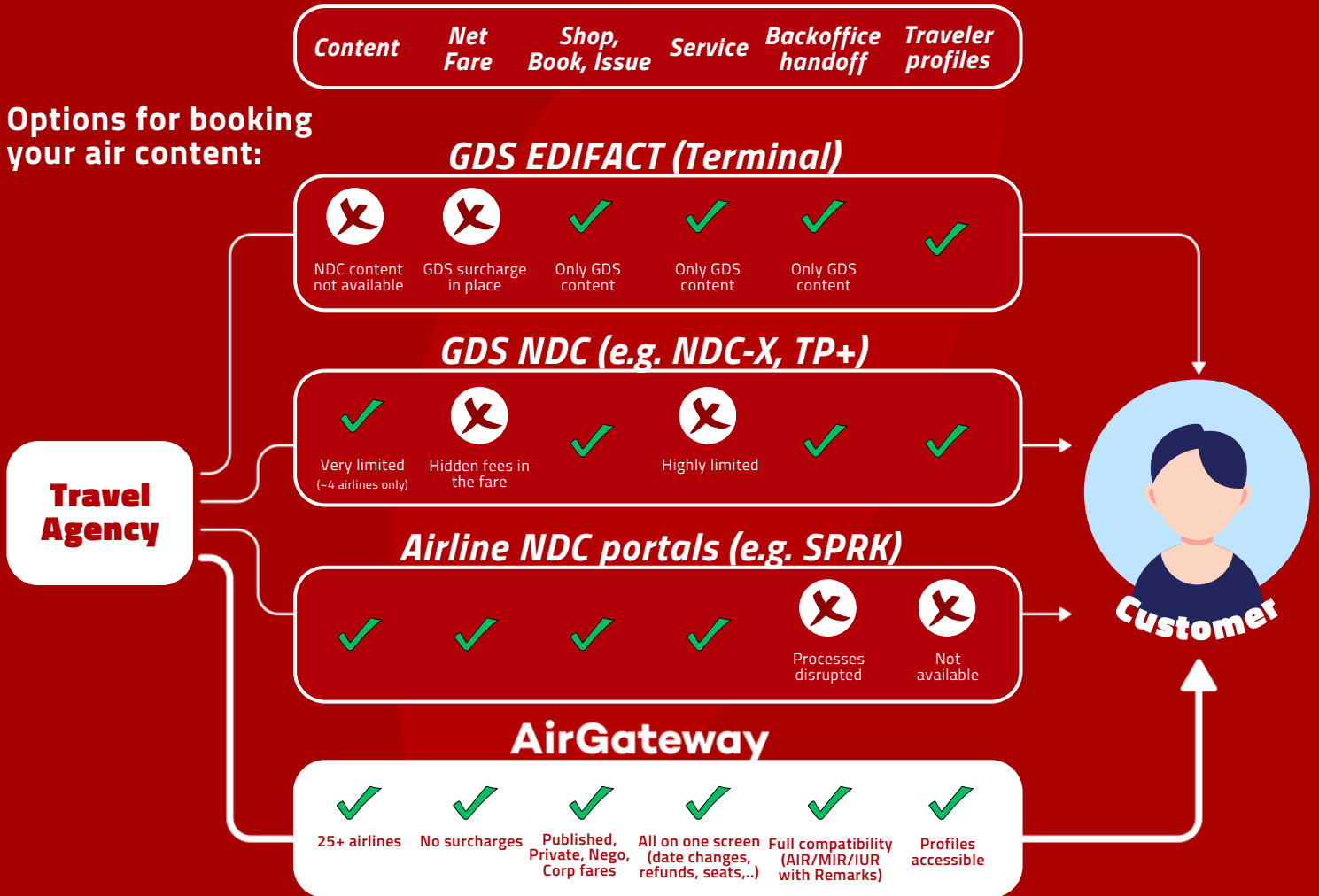


What is NDC?

- NDC or "New Distribution Capability" is a travel industry connectivity standard developed by IATA which allows for a more seamless and diversified distribution of airline products and services
- NDC provides airlines with a direct distribution channel to agencies, allowing for lower prices and exclusive content only accessible in NDC
- Agencies can access their NDC content (tied to their IATA) using various channels as described below:



What does the Skytool/AirGateway partnership bring to you?

- Compare and book your GDS, Low-cost, and NDC content all on one screen
- Avoid GDS surcharges, access NDC-exclusive content, stay competitive and improve your agency's profits
- Service your NDC content in AirGateway's BookingPad rather than dozens of single-airline portals



Examples of booking an itinerary using different channels:

		<i>GDS surcharge*</i>	<i>Final cost**</i>
		<small>Booking costs</small>	
Lufthansa LHR ⇌ FCO Round trip, 1 passenger Economy Classic (70J)	GDS EDIFACT (Terminal)	36€ <small>18€/segment</small>	262€
	GDS NDC (e.g. NDC-X, TP+)	4€ <small>2€/segment</small>	230€
	Airline NDC portals (e.g. SPRK)	0€	226€
	SKYTOOL + AirGateway	1€ <small>1€/booking (PNR)</small>	227€
British Airways LHR ⇌ FCO Round trip, 1 passenger Economy Basic (70J)	GDS EDIFACT (Terminal)	25€ <small>13€/segment</small>	330€
	GDS NDC (e.g. NDC-X, TP+)	4€ <small>2€/segment</small>	309€
	Airline NDC portals (e.g. SPRK)	0€	305€
	SKYTOOL + AirGateway	1€ <small>1€/booking (PNR)</small>	306€
Lufthansa LHR ⇌ FCO Round trip, 1 passenger Economy Light (749)	GDS EDIFACT (Terminal)	Not Available <small>Light Fares are only accessible using NDC</small>	
	GDS NDC (e.g. NDC-X, TP+)	4€ <small>2€/segment</small>	173€
	Airline NDC portals (e.g. SPRK)	0€	169€
	SKYTOOL + AirGateway	1€ <small>1€/booking (PNR)</small>	170€

* Source: [Lufthansa GDS Surcharge](#), [British Airways GDS Surcharge](#)

** Itinerary prices are examples only, the aim is to indicate the cost of the booking channel

As of Q1 2023, LH and BA are still not available in NDC-X nor TP+. The surcharge amount is based on BA's announcement but it will likely be higher when/if this content is finally available in these platforms.