

SKYTOOL4CONSOLIDATOR

Technology-as-a-Governance-Platform for air consolidation.

It is not just a simple booking engine, but:

- | Hierarchical control tool
- | ADM risk reduction system
- | Multi-source integration engine
- | Infrastructure for secure 24/7 issuance
- | Interoperable environment with accounting systems



Airlines

They provide the content GDS, NDC or direct. Impact on:

- | Fare rules
- | Authorised FOPs
- | Schedule changes
- | ADM

They are the primary supplier of the product.



Sub-Agencies / Affiliated Agencies

Operate under the consolidator.

- | Access content according to configured permissions
- | May have customized FOPs
- | Are subject to validations and controls
- | Generate ticketing production

They represent the distribution network..

SKYTOOL4CONSOLIDATOR

combines multi-source integration, hierarchical control, operational security and interoperability with accounting and back-office systems.

The platform allows you to govern the entire air consolidation ecosystem with a single interface, maintaining independence, transparency and full control over access to content providers.



Easily transform your competitive advantage and your ticketing ecosystem will become more manageable, faster and simpler!

By **Infotech** Since 1997
Engineering for Travel Business

Economic value is generated through:

- | Network control
- | Risk protection
- | Operational efficiency
- | Distribution rule management



GDS and NDC Aggregators

Distribution infrastructures Travelport, Sabre, Amadeus, NDC aggregators. They form the technical basis for accessing content.



Consolidator

Owens the operating platform.

- | Holds GDS and NDC contracts
- | Manages multiple PCCs
- | Defines commercial and operational rules
- | Controls sub-agencies
- | Reduces ADM risk

Adds value to airline content

Is the economic and technical hub of the ecosystem.



Payment providers

Nexi, UniCredit, Banca Sella, PayPal, Worldline, Scalapay.

They enable online payments.

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Skytool Immediate operation Total control

SIMPLIFY TICKETING, INCREASE MARGINS, EXPAND
YOUR NETWORK WITH FLEXIBILITY



Easily transform your competitive advantage and your ticketing ecosystem will become more manageable, faster and simpler!

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SKYTOOL4CONSOLIDATOR

is the advanced flight booking platform designed for consolidators and agency networks that want complete control, multi-source integration and operational protection. A single environment allows you to manage search, issuance and governance of air content with speed, accuracy and total visibility.

The platform queries the main **GDSs – Travelport, Sabre, Amadeus** (also with **NDC** and **LCC** support) – on multiple **PCCs**, as well as integrating with **NDC and low-cost aggregators** such as **AirGateway, Travelfusion, Farelogix, OneFly** and with direct NDC connections to carriers such as **Turkish Airlines, Air Arabia, Flydubai and Emirates**.



A flexible hierarchical structure for managing sub-agencies

Agencies can operate on individual systems or activate **Parallel GDS + NDC/Low Cost Searches** with optimal presentation of the solutions found, including sorting by the same flight/date and immediate display of the most convenient option.

Simplicity, a MUST for the operator!

The interface is intuitive and allows you to work without cryptic GDS skills, while maintaining the **operational depth** required by professional consolidation.



Security and ADM Prevention

The platform protects the consolidation PCC from fraud and malpractice through dedicated validation systems:

- POS Validation**, to prevent improper cancellations of outbound legs;
- Churning Validation**, which limits repeated creations of the same PNR beyond configurable thresholds;
- FOP Validation**, which blocks payment methods not authorised by the carrier.

This set of controls reduces the risk of ADM and protects operations even in contexts of continuous 24-hour issuance.

Reservation and Ticketing Management

SKYTOOL4CONSOLIDATOR covers the entire operational cycle:

- Search**
- PNR creation and modification**
- Ticket issuance**
- Agency fee and markup management**
- EMD**
- Seat selection**
- Split PNR**
- Queue insertion/deletion**
- Document management**
- Loyalty card**
- Special services and assistance**



The system automatically acquires any changes made, even cryptic ones, notifying updates via email or pop-ups.

Ticketing is **available 24/7**, with the option to void tickets by 23:59 on the day of issue. A **Manual Fare Optimizer** is integrated to evaluate lower available booking classes and **optimise the fare**.



Payments and Collections

On the airline side, the system allows you to **configure authorised FOPs** for each sub-agency, with verification criteria consistent with carrier rules. Sub-agency credit cards can be enabled for direct payment at the time of issuance.

For online collections, the main Italian circuits are integrated: **Nexi, UniCredit, Banca Sella, PayPal, Worldline, and Scalapay**.

Online rechargeable deposit/credit accounts, automatic or manual markup application (included or hidden in the base rate), and issuance conditional upon collection are available.



Business model:

The model is **vertical B2B on air consolidation** and is based on four pillars:

Platform usage agreement

SKYTOOL4CONSOLIDATOR is adopted by a consolidator who uses it as the central infrastructure for ticket distribution.

Centrality of the Consolidator

The consolidator **holds contracts with GDS and airlines**, governs fares, markups, access rules and **operating conditions of sub-agencies**.



Multi-level Hierarchical Model

The platform enables a structured network of sub-agencies with customised configurations of content, routes, payment methods and validations.

Indirect revenue and risk control

Economic value derives not only from technology, but also from flow management:

- ADM control and operational risk reduction**
- FOP management and collections**
- Configurable markups**
- 24/7 issuance optimisation**
- PCC protection**

The system thus becomes a **commercial governance infrastructure**, not just a booking tool.

