



GDS AND NDC AGGREGATORS - LOW COST

GDSs remain the primary technical infrastructure for booking and issuing tickets, both for Edifact and NDC - Low Cost products.

With the Skytool 4 IATA Agency contract, it is also possible to use the NDC - Low Cost AirGateway Aggregator, which implements the NDC fares of around ninety airlines.

These two product sources can also be searched in parallel mode, for immediate and optimal presentation of results, allowing immediate selection of the best solution.

IATA Agency (MASTER Agency)

It is the owner and Master Agency of the platform.

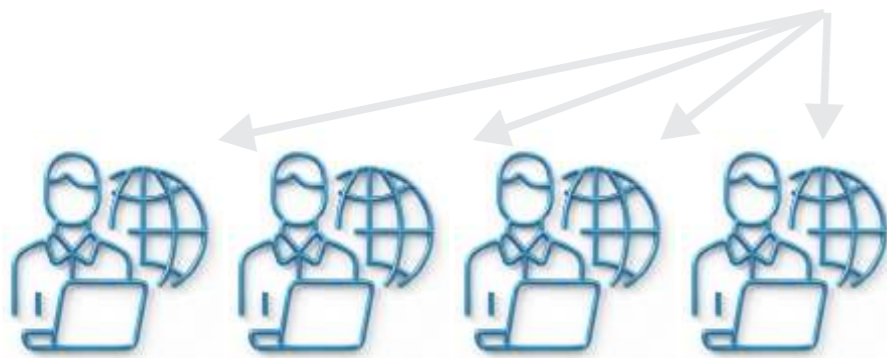
It has a GDS contract

It directly manages issuance and PCC

It uses Skytool as an advanced interface

It can serve corporate or micro-network customers that are NOT IATA

The MASTER Agency is provided with and already included in the Annual Fee, the customisation of the SHOP with the use of its own logo and corporate colours already in use for its Agency Website.



Non-IATA agencies connected as SUB-AGENCIES

They access the service through a Sub-Agency Account linked to the IATA Master Agency, which allows them to use their own fares agreed with the airlines and enables them to issue tickets through their own IATA, access NDC and low-cost fares, while maintaining complete control over what is produced.

Corporate Customers

They benefit from a simplified online booking system controlled and integrated with the agency's rules, with which they can create their own bookings to be queued for issuance.

The operations of sub-agencies are defined and controlled by permissions set by the master agency, as are agency markups and fees. There are multiple payment and collection methods available, including using a wallet or online via a merchant.

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Easily transform your competitive advantage and your ticketing ecosystem becomes more manageable, faster and simpler!



You innovate Skytool simplifies!

YOUR NEW PLATFORM FOR FLIGHT BOOKINGS



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SKYTOOL 4 IATA AGENCY is the essential version of SKYTOOL 4 CONSOLIDATOR

designed for small **IATA travel agencies** that want a digital tool that is simple, fast and consistent with their operating habits.

The platform maintains the reliability and robustness of the original architecture, focusing on the features that are truly necessary for the daily operations of an IATA agency.

The more advanced features, typical of **multi-level consolidation**, have been limited to ensure greater **immediacy of use, linearity and simplicity.**

Two operating modes, four advantages:



No direct issuance

The PNR is created and sent to the queue; issuance takes place exclusively via GDS in cryptic mode.

Operational Software-as-a-Service

It is not a multi-level consolidation system, but a tool for:

- 1) Simplifying operations
- 2) Advanced web interface for GDS
- 3) Enabling online service
- 4) Direct control of ticketing



The linear, controlled and professional solution, designed to make air booking more accessible, while maintaining full consistency with your Agency's GDS ecosystem.

Agencies already equipped with a GDS contract and accustomed to cryptic host mode management can continue to operate according to their own practices, using **SKYTOOL 4 IATA AGENCY**

An advanced web platform for searching and booking flights, without changing your business and organisational model.

The solution is particularly suitable for:

- IATA agencies** that wish to offer their corporate customers a simplified, intuitive and controlled booking system;
- IATA agencies** that wish to make the service available to a limited number of non-IATA agencies connected to their structure.



With direct issuance

If authorised, issuance can be carried out directly on the platform, even 24/7, maintaining full integration with the GDS.

Immediately tangible economic value:

- 1) Operational efficiency
- 2) Reduction of technical complexity
- 3) Improvement of business service
- 4) Digitisation of the process without organisational restructuring

The platform keeps the IATA agency at the centre of the process, without creating intermediate distribution levels.



Business model: B2B relationship IATA agencies using their own agreed fares together with their GDS contract, structured as Software as a Service (SaaS).

This approach allows the agency to fully preserve its competitive advantage, avoiding any erosion of **added value** linked to **percentages or deductions** on transactions.

The result is a system that protects margins, **contractual autonomy and strategic control of the business.**

Annual fee for use of the platform

SKYTOOL 4 IATA AGENCY is adopted directly by an IATA agency as an advanced web interface connected to its own GDS.

Possibility of commercial extension for use by other agencies

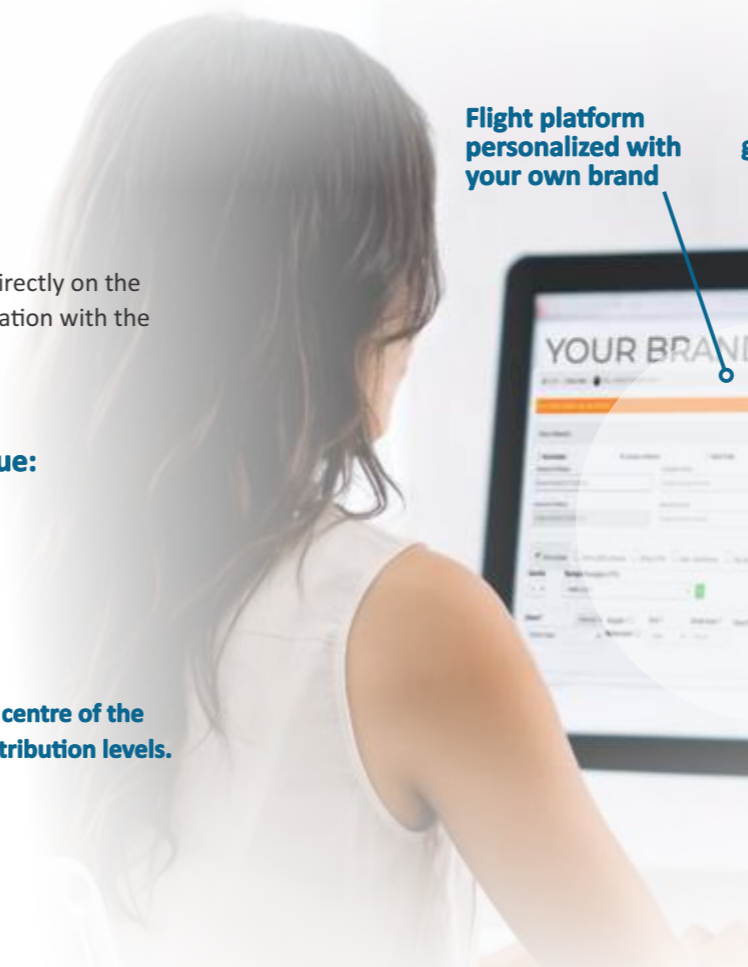
The IATA agency can also offer the service to a limited number of **non-IATA** agencies connected to its structure, generating additional value. Up to 10 sub-agencies/companies can be configured.

Complementary infrastructure to the GDS

It does not replace the agency's GDS contract, but by integrating with it, it simplifies its use through an intuitive interface, maintaining consistency with the existing operating model.

Maximum production size calculated in ticketed segments

SKYTOOL 4 IATA AGENCY is sized for a production of **2,500 segments per year, the cost of which is already included in the annual fee.** The number of segments that can be produced can be increased to a maximum of **5,000** with an **additional fee per segment produced over 2,500**, making it ideal for agencies with small or medium volumes that want to digitise the process without introducing unnecessary complexity. Higher annual production requires the use of the **SKYTOOL 4 CONSOLIDATOR platform.**



- Flight platform personalized with your own brand
- Simple and intuitive graphical interface
- Automatic form pre-filling rules
- Full integration with your GDS contract
- Simplified search using Fast Selection Rules
- Parallel search GDS + NDC/Low Cost (AirGateway)
- Results with the most convenient choice. **A MUST for the operator!**
- Control of markups, agency fees and sub-agency permissions
- Detailed instruction sheets for the available features accessible 24/7 on the support website with an AI operator.
- Passenger details with auto-complete
- Email support within 24 hours

2 Training Sessions One2One Included

Your agency remains at the centre, aligned with the market even with the most convenient NDC rates. Only operational efficiency and improved business service.